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April 7, 2014

#### LUDAN ENGINEERING CO. LTD.

Petach - Tikva

Gentlemen,

At your request, attached is an English translation of:

- 1. The consolidated statements of the financial position of the Company as at December 31, 2013 and 2012.
- 2. The consolidated statements of income for the years ended December 31, 2013, 2012 and 2011.
- 3. Changes in shareholders' equity for the years ended December 31, 2013, 2012 and 2011.
- 4. The consolidated cash flows for the years ended December 31, 2013, 2012 and 2011.

These documents were translated from the original Hebrew financial statement of the company.

For the convenience of the readers the Euro/Dollar/NIS exchange rate at 31.12.2013 is:

\$1 = 3.471 NIS.

€1 = 4.781 NIS.

Sincerely yours,

Horowitz Idan Sabo Tevet & Cohen Tabach
Certified Public Accountants (Isr.)

Consolidated statements of financial position as at December 31

	December 31		
	2013	2012	
	(Audit	ed)	
	NIS thou	ısands	
ASSETS			
Current assets:			
Cash and cash equivalents	59,738	23,618	
Restricted bank deposits	15,393	28,708	
Financial asset at fair value	3	38	
Trade and income receivables	139,821	149,130	
Other receivables and debit balances	16,391	15,076	
Current tax receivables	5,753	3,131	
Inventory	6,580	2,310	
Total current assets	243,679	222,011	
Non-current assets:			
Affiliates - investments and loans	13,517	7,413	
Trade receivables and loans to others	19,527	5,222	
Fixed assets	15,027	15,737	
Intangible assets	26,702	21,512	
Other assets	1,116	887	
Deferred tax	6,270	<sup>(*)</sup> 6,453	
Total non-current assets:	82,159	57,224	
Total assets	325,838	279,235	

<sup>(\*)</sup> Restated due to the initial implementation of the amended Accounting Standard.

		er 31
	2013	2012
	(Audit	•
	NIS thou	sands
LIABILITIES AND EQUITY		
Current liabilities:		
Short-term bank credit and others	29,180	20,130
Suppliers, Sub-contractors and Service-providers	56,063	73,022
Advances from customers	38,371	24,172
Other Payables and credit balances	54,153	41,570
Tax liabilities	6,417	1,425
Total current liabilities	184,184	160,319
Non-current liabilities:		
Long term loans to banks and others	36,550	21,360
Payables in respect of the acquisition of a subsidiary	5,258	-
Deferred tax	1,000	1,957
Non-current compensation liabilities	15,153	<sup>(*)</sup> 15,190
Total non-current liabilities:	57,961	38,507
Total liabilities	242,145	198,828
Equity:		
Share Capital	12,936	12,936
Share Premium	28,439	28,439
Currency translation adjustments	(3,650)	(3,227
Other hedges	(394)	<sup>(*)</sup> (943
Retained earnings	37,548	30,97
Total equity attiributable to shareholders	74,879	<sup>(*)</sup> 68,180
Total equity attributable to Minority Interest	8,814	12,229
Total Equity	83,693	<sup>(*)</sup> 80,409
Total liabilities and Equity	325,838	279,23
(*) Restated due to the initial implementation of the amended Accounting Star	ndard.	
The notes to the financial statements form an integral part thereof		
but week		

**Arnon Aharon - Co Chief** 

executive Officer

Lilach Rosen Shteinbook -

**Chief financial Officer** 

Approval date of the financial statements: March 27, 2014

Moshe Luski - Chairman of

the board of Directors

# Consolidated statements of income for the year ended December 31

	2013	2012	2011
		NIS Thousand	
Revenue	480,961	435,795	443,067
Cost of revenue	411,583	379,946	387,235
Gross income	69,378	55,849	55,832
Business and development expenses	4,726	4,289	2,045
Administrative and general expenses	40,550	36,504	41,042
Other expenses, net	82		
Operating profit	24,020	15,056	12,745
Financial expenses	(5,862)	(4,166)	(3,633)
Financial income	2,250	923	1,581
Financial expenses, net	(3,612)	(3,243)	(2,052)
Share in profit (losses) of affiliated companies, net	(1,080)	(426)	148
Income before taxation	19,328	11,387	10,841
Taxation	6,622	3,769	2,384
Income for the year	12,706	7,618	8,457
Attributable to:			
Owners of the Company	12,323	7,077	6,913
Minority interest	383	541	1,544
	12,706	7,618	8,457
Earnings per share attributable to owners of the Company (in NIS):			
Basic and diluted earnings per share	1.07	0.61	0.60

Consolidated statements of comprehensive income for the year ended December 31

	2013	2012	2011
	N		
Income for the year	12,706	7,618	8,457
Comprehensive Profit (Loss):			
Items that can be reclassified into profit or loss:			
Foreign currency translation differences for foreign operations	(733)	(397)	1,490
Items that cannot be reclassified into profit or loss:			
Actuarial gain (loss) on defined benefit plans	549	<sup>(*)</sup> 52	(*) (635)
Comprehensive Profit (Loss) for the year, net of tax	(184)	<sup>(*)</sup> (345)	(*) 855
Total comprehensive income for the year	12,522	(*) 7,273	<sup>(*)</sup> 9,312
Attributable to:			
Shareholders	12,449	<sup>(*)</sup> 6,886	<sup>(*)</sup> 7,038
Minority Interests	73	387	2,274
Total comprehensive income for the year	12,522	<sup>(*)</sup> 7,273	<sup>(*)</sup> 9,312

<sup>(\*)</sup> Restated due to the initial implementation of the amended Accounting Standard.

Consolidated statements of changes in equity

	Capital attributed to the owners of the company							
	Share Capital	Share Premium Account	Cumulative Translation Reserve	Other Reserve	Retained Earnings usands NIS	Attributable to the owners of the company	Non Controlling Share holders	Total
As at January 1, 2013	12,936	28,439	(3,227)	<sup>(*)</sup> (943)	30,975	(*) 68,180	12,229	<sup>(*)</sup> 80,409
Movement in 2013								
Profit for the year	-	-	-	-	12,323	12,323	383	12,706
Other comprehensive income:								
Exchange rate translation differences on foreign operations	-	-	(423)	-	-	(423)	(310)	(733)
Actuarial gain on defined benefit plans				549		549		549
Total other comprehensive income for the year			(423)	549	12,323	12,449	73	12,522
Dividend to non controlling share holders'	-	-	-	-	(5,762)	(5,762)	(3,488)	(9,250)
Share-Based Payment					12	12		12
Total capital as at 31 December 2013	12,936	28,439	(3,650)	(394)	37,548	74,879	8,814	83,693

	Capital attributed to the owners of the company							
	Share Capital	Share Premium Account	Cumulative Translation Reserve	Other Reserve	Retained Earnings	Attributable to the owners of the company	Non Controlling Share holders	Total
				Tho	ousands NIS			
As at 1 January 2012	12,936	28,439	(2,984)	(1,767)	29,027	(*) 65,651	13,664	(*) 79,315
Movement in 2012								
Profit for the year	-	-	-	-	7,077	7,077	541	7,618
Other comprehensive income:								
Exchange rate translation differences on foreign operations	-	-	(243)	-	-	(243)	(154)	(397)
Actuarial gain on defined benefit plans				(*) 52		(*) 52		<sup>(*)</sup> 52
Total other comprehensive income			(243)	(*) 52	7,077	<sup>(*)</sup> 6,886	387	(*) 7,273
Dividend	-	-	-	-	(5,186)	(5,186)	(200)	(5,386)
Acquisition of shares non controlling share holders'	-	-	-	772	-	772	(1,622)	(850)
Share-Based Payment					57	57	<u> </u>	57
Total capital as at December 31, 2012	12,936	28,439	(3,227)	<sup>(*)</sup> (943)	30,975	(*) 68,180	12,229	<sup>(*)</sup> 80,409

<sup>(\*)</sup> Restated due to the initial implementation of the amended Accounting Standard.

	Capital attributed to the owners of the company							
	Share Capital	Share Premium Account	Cumulative Translation Reserve	Other Reserve	Retained Earnings	Attributable to the owners of the company	Non Controlling Share holders	Total
				Tho	ousands NIS			
As at 1 January 2011	12,936	28,439	(3,744)	(1,132)	27,119	<sup>(*)</sup> 63,618	17,290	<sup>(*)</sup> 80,908
Movement in 2011								
Profit for the year	-	-	-	-	6,913	6,913	1,544	8,457
Other comprehensive income:								
Exchange rate translation differences on foreign operations	-	-	760	-	-	760	730	1,490
Actuarial loss on defined benefit plans	-	-	-	<sup>(*)</sup> (635)	-	<sup>(*)</sup> (635)	-	<sup>(*)</sup> (635)
Total other comprehensive income			760	<sup>(*)</sup> (635)	6,913	<sup>(*)</sup> 7,038	2,274	<sup>(*)</sup> 9,312
Dividend	-	-	-	-	(5,186)	(5,186)	(5,900)	(11,086)
Share-Based Payment	-	-	-	-	181	181	-	181
Total capital as at December 31, 2011	12,936	28,439	(2,984)	(1,767)	29,027	<sup>(*)</sup> 65,651	13,664	(*) 79,315

<sup>(\*)</sup> Restated due to the initial implementation of the amended Accounting Standard.

	2013	2012	2011
-		NIS Thousand	
Cash flows from operating activities:			
Cash derived by operating activities before finance and			
taxes, net (Appendix A)	24,940	26,445	49,736
Interest paid	(3,634)	(2,380)	(2,496)
Interest received	1,077	794	463
Income tax paid	(6,486)	(7,420)	(5,705)
Income tax refund received	422	516	811
Net cash derived from operating activities	16,319	17,955	42,809
Cash flows from investing activities:			
Sale of marketable securities, net	35	1,758	2,758
Withdrawal (deposit) bank investments, net	13,397	(5,590)	(21,055)
Investment in affiliates, including loans	(7,257)	(4,959)	(1,707)
Purchase of fixed assets	(3,379)	(2,048)	(5,307)
Purchase of Intangible and other assets	(1,136)	(807)	(2,496)
Loans granted, net (Appendix B)	596	(2,826)	(1,665)
First time consolidation of subsidiary and activity			
(Appendix C)	1,081	-	-
Acquisition share from non controlling share holders Proceeds from sale of fixed asset	370	(850)	114
-	378	20	116
Net cash derived from (used in) investing activities	3,715	(15,302)	(29,356)
Cash flows from financing activities:			
Receipt of long term loans from banks and others	26,100	5,000	19,583
Payment of long term loans to banks and others	(12,437)	(3,190)	(2,705)
Short term credit changes	8,693	4,570	(3,199)
Repayment of debentures	-	(7,637)	(7,350)
Dividend paid	(5,762)	(5,186)	(5,186)
Dividends to minority interests in subsidiaries		(200)	(2,770)
Net cash derived from (used in) financing activities	16,594	(6,643)	(1,627)
Translation differences in respect of overseas units	(508)	(388)	253
Increase (decrease) in cash and cash equivalents	36,120	(4,378)	12,079
Cash and cash equivalents at the beginning of the year	23,618	27,996	15,917
Cash and cash equivalents at the end of year	59,738	23,618	27,996

Appendices to the consolidated statements of cash flows for the year ended December 31

## Appendix A. Cash derived by (used in) operating activities before finance and taxes:

	2013	2012	2011
		NIS Thousand	
Profit for the year	12,706	7,618	8,457
Income and expenses not affecting cash flows:			
Partial share of (gains) losses in of affiliated companies	1,080	426	(148)
Depreciation and amortization	5,878	7,610	13,726
Cost of share-based payment	12	57	181
Income tax	6,622	3,859	2,384
Loss from sale of fixed assets, net	82	, -	, -
Financial assets fair value loss	-	-	184
Increase (decrease) in employee benefits liabilities, net	(529)	824	1,067
Matching assets and liabilities, net of discount	2,781	1,808	2,939
	28,632	22,202	28,790
Changes in operating assets and liabilities:			
Decrease (increase) in Trade and income receivables	(10,223)	(38,469)	16,680
Decrease (increase) in Other receivables and debit balances	1,308	(740)	5,654
Decrease (increase) in Inventory	(4,270)	(12)	11
Increase (decrease) in Suppliers, Sub-contractors and	(4)210)	(12)	
service-providers	(14,119)	30,850	5,427
Increase (decrease) in Advances from customers	14,899	11,063	(16,688)
Increase in Other Payables	8,713	1,551	9,862
	(3,692)	4,243	20,946
Cash derived by operating activity before finance and taxes, net	24,940	26,445	49,736
Appendix B. Non cash activities			
Dividend to non controlling shareholders in exchange for loans settlements	3,488		3,130
Services to clients given extended payment terms - presented in non-current assets	21,372		

# Appendix C. First time consolidation of subsidiary and activity

	2013
	NIS Thousand
Assets of the subsidiary and activity as of the consolidation date except cash and cash equivalents	4,960
Liabilities of the subsidiary and activity as of consolidation date	(5,404)
Customer relationships and goodwill	1,380
PPA not yet allocated	4,874
	5,810
Unpaid balance	6,891
	1,081

#### **Segment reporting**

The reporting format of the Group in accordance with the implementation of the "management approach", as defined by IFRS 8, ie depending on the reporting format operating decision makers for allocating resources and assessing performance of the segments.

### A. The group consists of the following main business segments:

#### (1) Engineering Services

The Group provides engineering and operations management group projects in Israel and worldwide, through professional engineering and technical staff.

Engineering services provided through the establishment of industrial projects (mainly the construction of industrial plants manufacturing facilities) are services management, design, procurement and construction.

The Group also currently provides engineering services through the company's human resources available to the customers for limited periods.

In addition, the Group provides engineering services in the form of Turn-Key projects, whereby they are responsible for the total of all stages of the project.

#### (2) Software and Control Services

The Group, through its subsidiaries Symcotech and Ludan System and Control, develops and manufactures automated test systems, computerized ticketing systems and access control in the area of public transportation.

The group also provides software services, including marketing software products and their application for the client. It also specializes in instrumentation and control systems used for command and control of the operation of enterprises, mainly in process industries.

#### (3) Energy and Environment

The Group, through Ludan Technologies, operates all group activities in environmental and energy in the country and abroad. Activity involves industrial wastewater technology solutions, consulting and implementation of land rehabilitation and groundwater, invasion gas treatment and contaminated waste water treatment.

Since 2010, energy operations are consolidated under "Energy and Environment" department. This activity, in that sector, includes the Group's activities in the energy sector and the design and construction of energy facilities and integrated normal cycle projects in the various stages of testing and programming in the green energy field.

- **B.** The results of the business segments include the segment's revenues and costs and expenses relating directly to each segment. Joint expenses are reasonably allocated to segments.
- C. Segment assets include all operating assets used by a segment and consist mainly of cash and cash equivalents, accounts receivable, inventory and fixed assets.

  Segment liabilities include all operating liabilities and mainly include commitment to suppliers, payables to banks and liabilities for employee severance benefits.
- **D.** The segment results include transfers between segments. Transfers are recorded in accordance with the agreed transfer prices and are eliminated in the consolidated financial statements.

**Notes to Financial Statements** 

# **Segment reporting - continued**

## E. Segment data:

	For the year ended December 31, 2013							
	Engineering Department	Software and Control Department	Energy and Environment Department	Cancellations	Total			
			NIS thousands					
Revenues from external customers Inter segment transfers	299,976 8,731 308,707	96,742 8,049 104,791	84,243 9,776 94,019	(26,556) (26,556)	480,961			
Segment results	11,118	5,820	7,164		24,102			
Other expenses, net Financial expenses, net					(82)			
not allocated					(3,612)			
Taxation Share in losses of					(6,622)			
affiliated companies					(1,080)			
Income for the year					12,706			

	For the year ended December 31, 2012							
	Engineering Department	Software and Control Department	Energy and Environment Department	Cancellations	Total			
			NIS thousands					
Revenues from external								
customers	291,178	72,078	72,539					
Inter segment transfers	7,636	753	1,052	(9,441)				
	298,814	72,831	73,591	(9,441)	435,795			
Segment results	12,465	6,259	(3,668)		15,056			
Financial expenses, net not allocated					(3,243)			
Taxation					(3,769)			
Share in losses of					(3,767)			
affiliated companies					(426)			
Income for the year					7,618			

# **Segment reporting - continued**

# E. Segment data - continued:

	For the year ended December 31, 2011				
	Engineering Department	Software and Control Department	Energy and Environment Department	Cancellations	Total
			NIS thousands		
Revenues from external					
customers	319,196	58,547	65,324		
Inter segment transfers	10,414	1,108	433	(11,955)	
	329,610	59,655	65,757	(11,955)	443,067
Segment results	8,673	5,003	(931)		12,745
Financial expenses, net not allocated					
					(2,052)
Taxation Share in gains of affiliated					(2,384)
companies					148
Income for the year					8,457

Segment assets163,591120,27934,112317,982Joint assets that are not allocated Total consolidated assets85,18496,70352,664234,551Joint liabilities Total consolidated diabilities85,18496,70352,664234,551Capital investment Joint capital investment that are not allocated Total consolidated diabilities11,3785887,27919,245Depreciation and amortization that are not allocated Joint depreciation and amortization that are not allocated3,7921,579785,449		December 31, 2013			
Segment assets         163,591         120,279         34,112         317,982           Joint assets that are not allocated         7,856         7,856         325,838           Segment liabilities         85,184         96,703         52,664         234,551           Joint liabilities that are not allocated         7,594         242,145           Capital investment         11,378         588         7,279         19,245           Joint capital investment that are not allocated         -         -         -           Depreciation and amortization         3,792         1,579         78         5,449           Joint depreciation and amortization         3,792         1,579         78         5,449			and Control	Environment	Total
Joint assets that are not allocated Total consolidated assets  Segment liabilities  Segment liabilities  Segment liabilities  Joint liabilities that are not allocated Total consolidated liabilities  Capital investment  Joint capital investment  Joint capital investment that are not allocated  Total consolidated  Total consolidated liabilities  Capital investment  Joint capital investment that are not allocated  Total consolidated  Total consolidated liabilities  Total conso			NIS thou	usands	
Total consolidated assets  Segment liabilities  Seg	Segment assets	163,591	120,279	34,112	317,982
Segment liabilities 85,184 96,703 52,664 234,551  Joint liabilities that are not allocated 7,594  Total consolidated liabilities 242,145  Capital investment 11,378 588 7,279 19,245  Joint capital investment that are not allocated 2 19,245  Depreciation and amortization 3,792 1,579 78 5,449  Joint depreciation and amortization	Joint assets that are not allocated				7,856
Joint liabilities that are not allocated Total consolidated liabilities  Capital investment  Joint capital investment  Joint capital investment that are not allocated  Depreciation and amortization  3,792  1,579  78  5,449  Joint depreciation and amortization	Total consolidated assets				325,838
Capital investment 11,378 588 7,279 19,245  Joint capital investment that are not allocated - 19,245  Depreciation and amortization 3,792 1,579 78 5,449  Joint depreciation and amortization	Joint liabilities that are not allocated	85,184	96,703	52,664	7,594
Joint capital investment that are not allocated  2 19,245  Depreciation and amortization 3,792 1,579 78 5,449  Joint depreciation and amortization	Total consolidated flaofities				
Depreciation and amortization 3,792 1,579 78 5,449 Joint depreciation and amortization	Joint capital investment that are not	11,378	588	7,279	19,245
Depreciation and amortization 3,792 1,579 78 5,449  Joint depreciation and amortization	allocated				
Joint depreciation and amortization					19,245
1	•	3,792	1,579	78	5,449
TE!	that are not allocated				429
5,878					5,878

**Notes to Financial Statements** 

# **Segment reporting - continued**

## E. Segment data - continued:

	December 31, 2012			
	Engineering Department	Software and Control Department	Energy and Environment Department	Total
		NIS thou	ısands	
Segment assets	134,020	77,697	59,551	271,268
Joint assets that are not allocated				7,967
Total consolidated assets				279,235
Segment liabilities	114,113	30,357	46,386	190,856
Joint liabilities that are not allocated				7,970
Total consolidated liabilities				198,826
Capital investment  Joint capital investment that are not	2,689	153	92	2,934
allocated				4,958
				7,892
Depreciation and amortization  Joint depreciation and amortization	3,956	1,472	1,764	7,192
that are not allocated				418
				7,610

**Notes to Financial Statements** 

## **Segment reporting - continued**

## F. Geographic regions

The Group operates to main geographical areas, as follows:

- 1. Israel.
- 2. Western Europe.
- 3. Eastern Europe.

Following is a summary of data to geographic areas:

	Sales rev	Sales revenue by geographic market			
	2013	2012	2011		
	NIS thousands				
Israel	190,563	192,078	161,500		
Western Europe	178,221	198,858	196,216		
Eastern Europe	112,177	44,859	85,351		
	480,961	435,795	443,067		

	Segment	assets	Capital in	vestment	
	Decemb	December 31		December 31	
	2013	2012	2013	2012	
		NIS thousands			
Israel	183,745	157,048	10,449	6,945	
Western Europe	71,766	70,877	6,788	462	
Eastern Europe	70,327	51,310	2,008	485	
	325,838	279,235	19,245	7,892	